

Bank of America | Power, Utilities, & Alternative Energy Conference May 28, 2025

NorthWestern<sup>®</sup> Energy

# NorthWestern Energy



#### **Forward Looking Statements**

During the course of this presentation, there will be forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "believes," "seeks," or "will."

The information in this presentation is based upon our current expectations as of the date of this document unless otherwise noted. Our actual future business and financial performance may differ materially and adversely from our expectations expressed in any forward-looking statements. We undertake no obligation to revise or publicly update our forward-looking statements or this presentation for any reason. Although our expectations and beliefs are based on reasonable assumptions, actual results may differ materially. The factors that may affect our results are listed in certain of our press releases and disclosed in the Company's 10-K and 10-Q along with other public filings with the SEC.



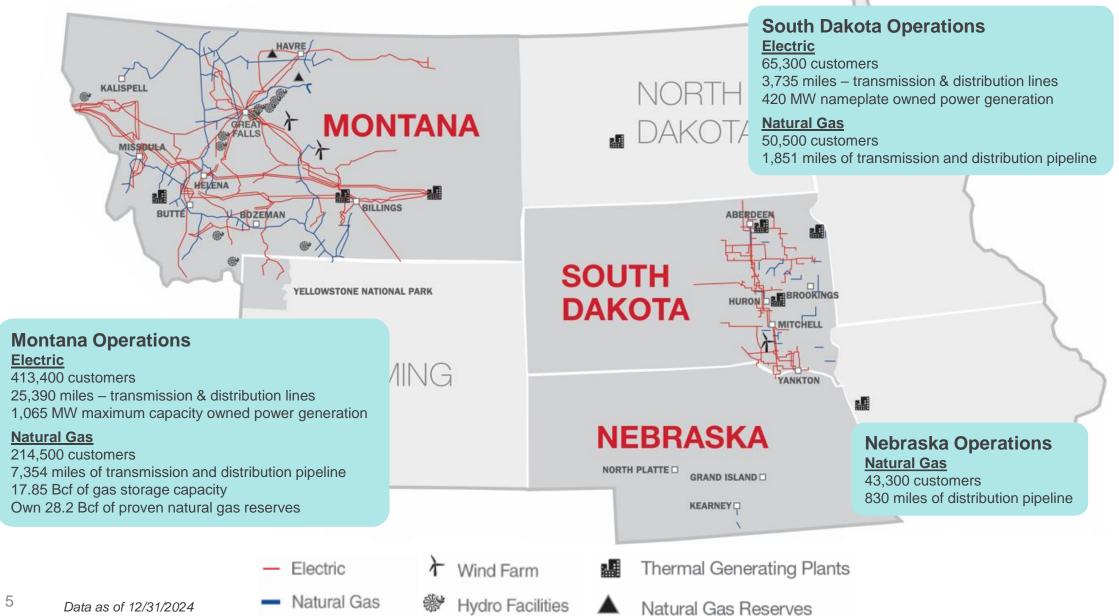
# Overview

# NWE – An Investment for the Long Term

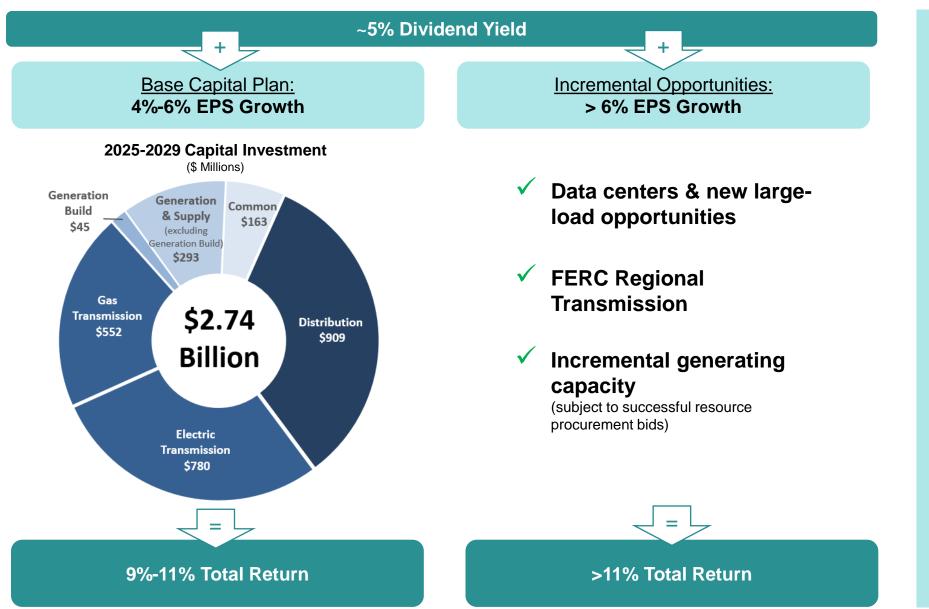
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Pure Electric & Gas Utility	<ul> <li>100% pure electric and natural gas utility with over 100 years of operating history</li> <li>Solid economic indicators in service territory</li> <li>Diverse electric supply portfolio ~58% hydro, wind, &amp; solar</li> </ul>	
Solid Utility Foundation	<ul> <li>Residential electric and gas rates below national average</li> <li>Solid system reliability</li> <li>Low leaks per 100 miles of pipe</li> <li>Solid JD Power Overall Customer Satisfaction scores</li> </ul>	NorthWestern Energy Missoula Storm Event 2024
Earnings & Cash Flow	<ul> <li>Recent and ongoing rate reviews in all jurisdictions aid earnings, cash flow, and balance sheet strength</li> <li>NOLs and tax credits expected to mitigate future cash tax obligations</li> <li>History of consistent annual dividend growth</li> </ul>	Recognized by EEI for our emergency response efforts following the July 2024 windstorm in Missoula, MT
Attractive Future Growth Prospects	<ul> <li>Disciplined maintenance capital investment program focused on reliability, capacity, as and compliance</li> <li>Further opportunity for energy supply investment to meet significant capacity shortfalls</li> </ul>	
Financial Goals & Metrics	<ul> <li>Target 4%-6% EPS growth plus dividend yield to provide competitive total return</li> <li>Target dividend long-term payout ratio of 60%-70%</li> <li>Target debt to capitalization ratio of 50%-55% with liquidity of \$100 million or greater</li> </ul>	
Best Practices Corporate Governance	AMERICA'S MOST 2023 RESPONSIBLE Newsweek Statista T	MOODY'S INVESTORS SERVICE

# About NorthWestern



### The NorthWestern Value Proposition



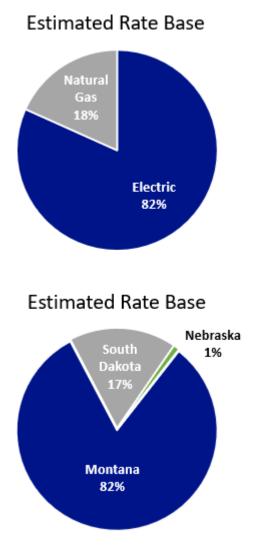
# **\$2.74 billion** of highly executable and

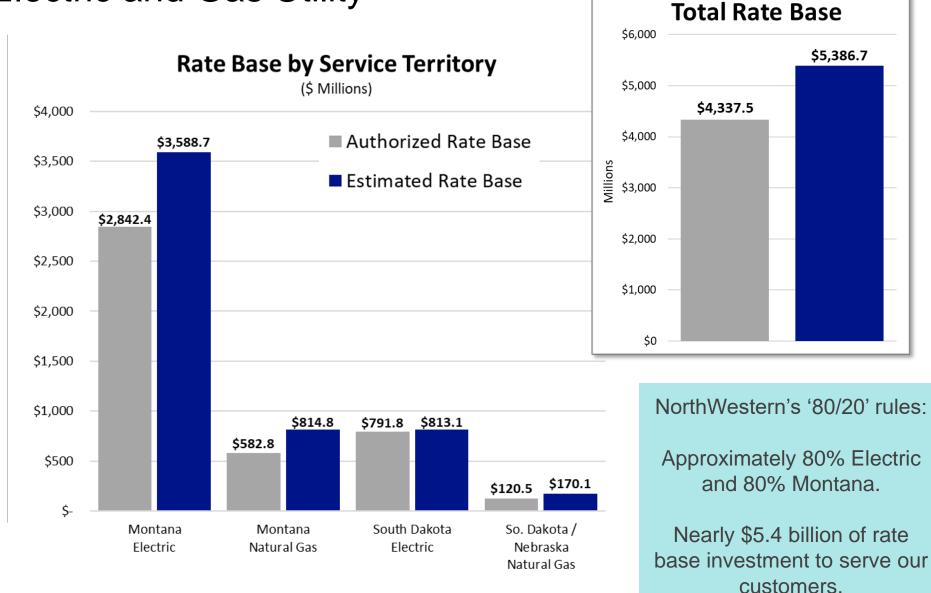
low-risk capital investment forecasted over the next five years.

This investment is expected to drive annualized earnings and rate base growth of approximately 4% - 6%.

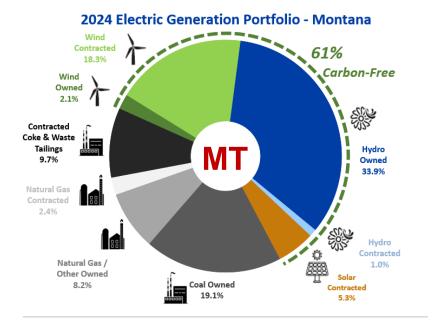
See slide titled "Strong Growth Outlook" for additional information.

# A Diversified Electric and Gas Utility

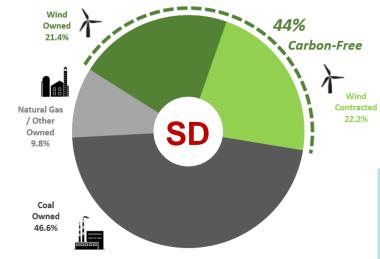




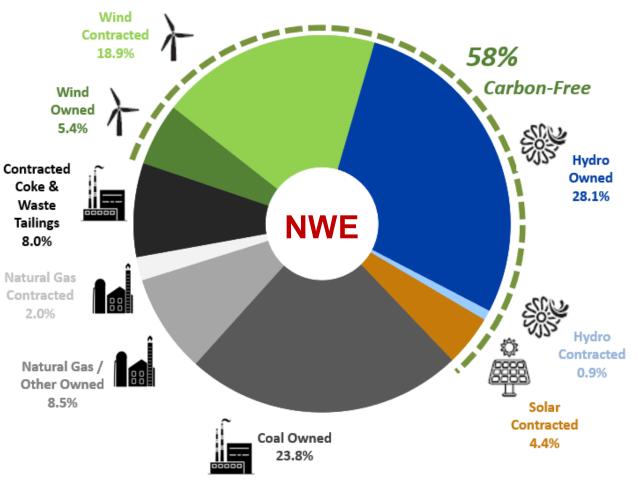
# Highly Carbon-Free Supply Portfolio



2024 Electric Generation Portfolio - South Dakota



#### **2024 Electric Generation Portfolio - Total NWE**

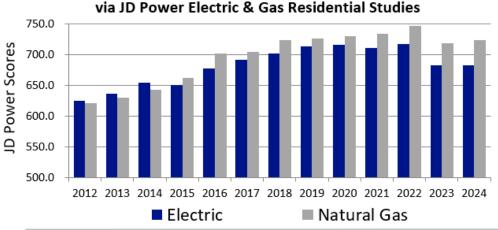


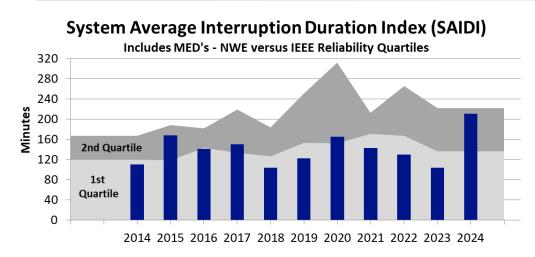
Contracted energy from Colstrip Energy Limited Partners (CELP), Yellowstone Energy Limited Partners (YELP) as well as a majority of the contracted wind, hydro and solar are federally mandated Qualifying Facilities, as defined under the Public Utility Regulatory Policies Act of 1978 (PURPA).

NorthWestern does not own all the renewable energy certificates (RECs) generated by contracted resources and periodically sells its own RECs with proceeds benefiting retail customers. Accordingly, we cannot represent that 100% of carbonfree energy in the portfolio was delivered to our customers.

Based upon 2024 MWh's of owned and long-term contracted resources. Approximately 58% of our total company owned and contracted supply is carbon-free – better than the national average of ~42% in 2024. (eia.gov table 7.2b)

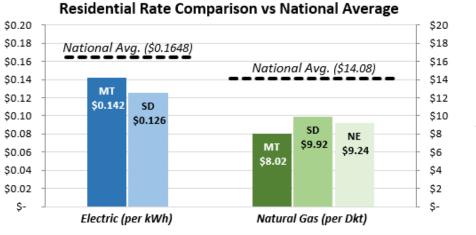
# Strong Utility Foundation





#### **NWE's Overall Customer Satisfaction Scores**

via JD Power Electric & Gas Residential Studies

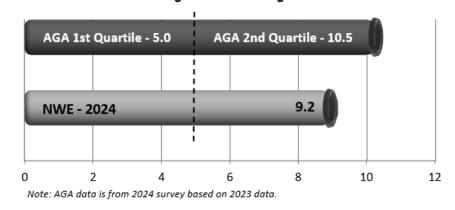


1) NWE rates are average for 2024 - total residential revenues divided by total residential loads delivered

Electric source: U.S. EIA -Average Retail Price of Electricity, Annual for 2024

Natural Gas source: U.S. EIA - U.S. Price of Natural Gas Delivered to Residential Customers for 2024

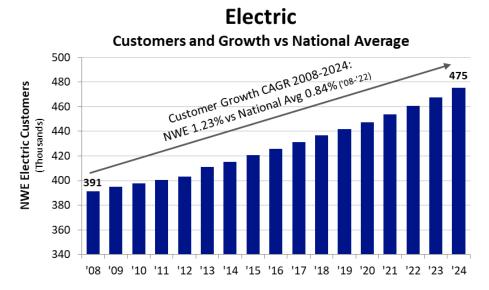
#### Leaks per 100 Miles of Pipe **Excluding Excavation Damages - 2024**



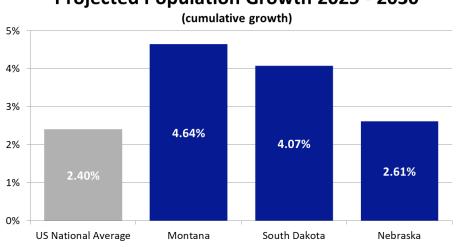
- Solid JD Power Overall Customer Satisfaction Scores
- Solid electric system reliability

- Residential rates below national average<sup>1</sup>
- · Better than average natural gas leaks per mile

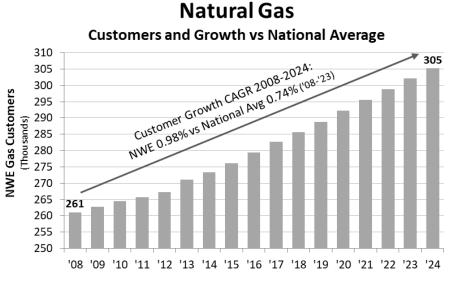
# Solid Economic Indicators



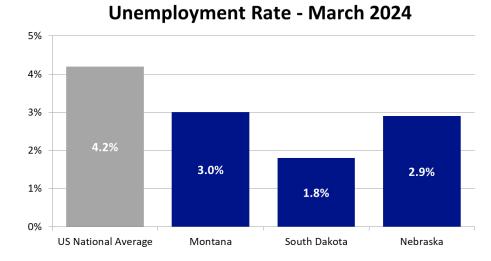
Source: Company 10K's, 2022/2023 EEI Statistical Yearbook – Table 7.2, and EIA.gov







Source: Company 10K's and EIA.gov



- Customer growth rates historically exceed National Averages.
- Projected population growth in our service territories better than the National Average.
- Unemployment rates better than National Average

Source: Claritas via S&P Global Market Intelligence 5/6/2025

Source: U.S. Department of Labor via S&P Global Market Intelligence 5/6/2025

# NorthWestern's Combo Advantage

#### ✓ Combination electric & natural gas provider in Montana & South Dakota (natural gas only in Nebraska)

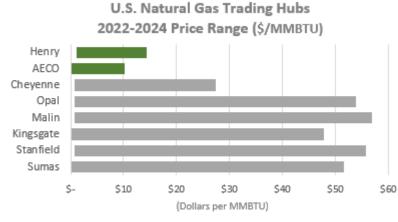
- Targeting best-in-class Customer Experience
- Opportunity to invest in critical Capacity expansion (supply & transmission)
- Continued Grid Evolution to improve resiliency and enhance wildfire mitigation efforts
- Transforming our Digital Platform to enhance cyber-security & technology solutions

#### ✓ Natural hedge between natural gas to electric conversions

#### ✓ Primarily residential with commercial & industrial customers across many industries

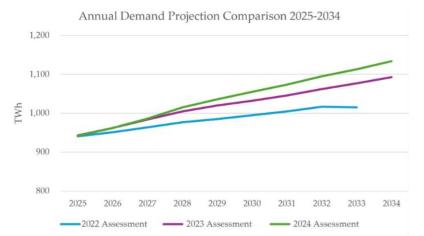
#### 🔞 🞯 🔞 Natural Gas

- Investment in production\*, transmission, & distribution
- Extreme winters necessitate economical gas heating
- Energy Choice (Ban the Ban) laws in MT, SD, & NE
- Access to low & less volatile natural gas pricing
  - AECO & Henry Hub (Ventura)





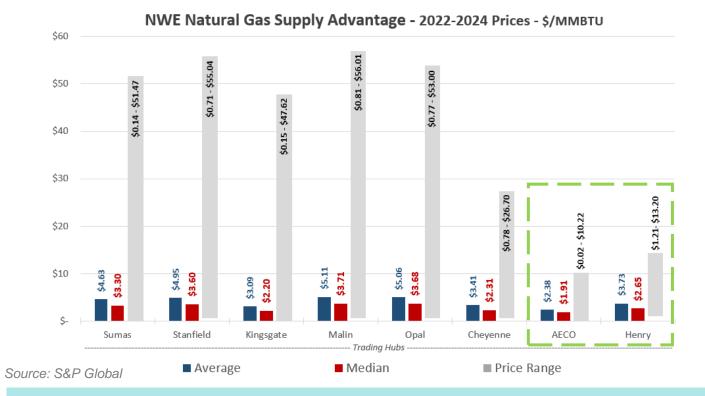
- Investment in generation, transmission, & distribution
- Highly diverse & carbon-free electric supply portfolio
- Broad footprint spanning multiple reliability & transmission regions / organizations
- Growing regional capacity deficit requiring investment



Source: Western Electric Coordinating Council (WECC)

\*Proven and producing reserves only (no exploration)

# Natural Gas LDC – AECO Advantage to Customers

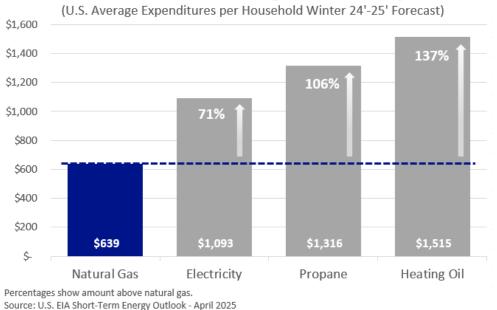


We have facilitated the connection of renewable natural gas (RNG) producers to our South Dakota system. We anticipate that their facilities may provide enough volume to supply two-thirds of our residential load requirements in South Dakota by the end of 2025.

To reduce costs to our customers, we currently do not purchase the environmental attributes associated with the gas produced at these facilities, and therefore we are supplying "brown gas" to our customers.

Natural gas is one of the most affordable energy sources, and NWE has access to some of the lowest and most stable natural gas prices in the nation through the Alberta Energy Company (AECO) and Henry trading hubs.

#### **Household Heating Affordability**



# **Best Practices Governance**

Best Score Among 50 Publicly Traded North American Utility and Power Companies by **Moody's Investment Services for Best Governance Practices** 

#### **Recent Governance Recognition**

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50 WOMEN

3+

ON BOARDS

#### America's Most Responsible Companies

Recognized by **Newsweek** as one of the most responsible companies in 2023. One of only eleven EEI member utilities selected.

#### **Great Place To Work Certified**

Recognized by Great Place To Work as one of the world's greatest workplaces in 2025.

Age

Diversity

Gender

Diversitv

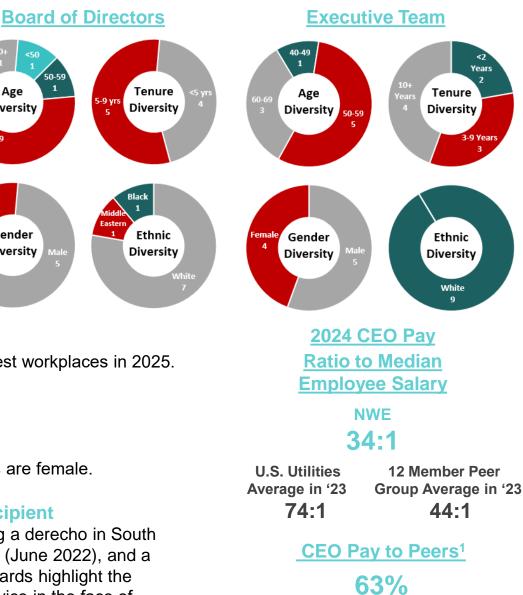
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#### 50 / 50 – Women on Boards

Recognized for gender diversity on its board of directors by 2022 Women on Boards. Currently four of the company's nine directors are female.

#### **Edison Electric Institute Emergency Response Award recipient**

Recognized in 2023 and 2025 for swift restoration efforts following a derecho in South Dakota (May 2022), historic flooding in Yellowstone National Park (June 2022), and a hurricane-force windstorm in Missoula, MT (July 2024). These awards highlight the company's commitment to reliability, resilience, and customer service in the face of extreme weather challenges.



**Diverse Leadership** 

1) Peer data based on 2023 pay



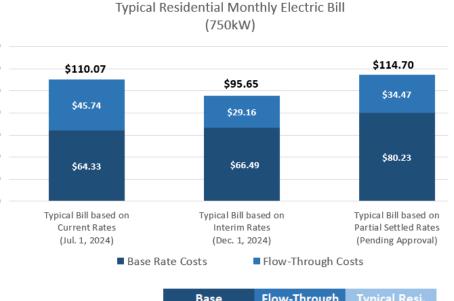
# Financial & Regulatory Update

### Montana Electric Rate Review

Category	Current Rates	Partial Settlement - Pending Approval				
Test Year (Trailing Twelve Months)	December 2021	December 2023				
Return on Equity <sup>1</sup>	9.65%		9.6	5%		
Equity Ratio <sup>1</sup>	48.02%		47.8	84%		\$140
Cost of Debt <sup>1</sup>	4.01%		4.5	7%		\$120
Rate of Return <sup>1</sup>	6.72%		6.9	8%		\$100
Authorized Rate Base (Millions)	\$2,842	\$3,481				\$80
						\$60
		Pass-through Costs				\$40
(Millions)		Base Rates	PCCAM	Prop. Tax Tracker	Total	\$20
NWE Rebuttal Request	\$153.8	(\$94.5)	(\$1.3)	\$58.0	\$0	
NWE Partial Settlement Position	\$110.3	(\$94.5)	(\$1.2)	\$14.6		
Mid Intervenor Partial Settlement Posit	\$109.4	(\$94.5)	(\$1.2)	\$13.7		
Low-end Intervenor Partial Settlement	\$98.7	(\$132.9)	(\$1.8)	(\$36.0)		

1) Excludes Colstrip Unit 4 Lifetime 10% ROE, 6.5% cost of debt, and 50% equity capital structure.
 2) Reflects the Large Customer Group's settlement position regarding remaining contested issues.
 3) Reflects the Montana Consumer Counsel's settlement position regarding remaining contested issues.
 Remaining Joint Settlement Parties include Federal Executive Agencies and Walmart, Inc.

MPSC approval of the partial Joint Party Settlement, along with NorthWestern's proposals for YCGS and PCCAM, would allow for recovery of increased operating costs and an opportunity to earn a fair return on the investment that funds the critical energy infrastructure in Montana.



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	Rates	Costs	Monthly Bill
Current Rates	\$64.33	\$45.74	\$110.07
Proposed Partial Settlement	<u>\$80.23</u>	<u>\$34.47</u>	<u>\$114.70</u>
\$ Increase (Decrease)	\$15.89	(\$11.27)	\$4.63
% Increase (Decrease)	24.7%	<b>-24.6%</b>	4.2%

#### Key Dates

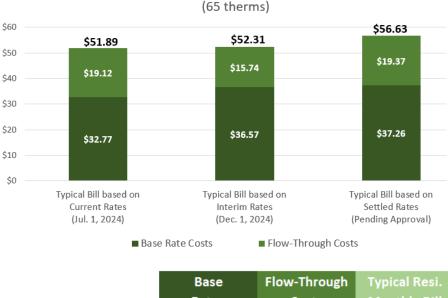
- 5/23/25: Implementation of initially filed rates (subject to refund)
- 6/9/25: Hearing Commences

# Montana Natural Gas Rate Review

Category Current Rates		Settlement - Pending Approval			
Test Year (Trailing Twelve Months)	December 2021	December 2023			
Return on Equity	9.55%	9.60%			
Equity Ratio	48.02%		47.84%		
Cost of Debt	4.01%	4.57%			
Rate of Return	6.67%	6.98%			
Authorized Rate Base (Millions)	\$583	\$753			
			Pass-through Costs		
(Millions)		Base Rates	Prop. Tax Tracker	Total	
NWE Rebuttal Request	\$27.9	\$0.1	\$28.0		
Joint Settlement Position	\$18.0	\$0.1	\$18.1		

Joint Settlement Parties include the Montana Consumer Counsel, Large Customer Group, Federal Executive Agencies, and Walmart, Inc.

MPSC approval of the Joint Party Settlement would allow for recovery of increased operating costs and an opportunity to earn a fair return on the investment that funds the critical energy infrastructure in Montana.



Typical Residential Monthly Natural Gas Bill

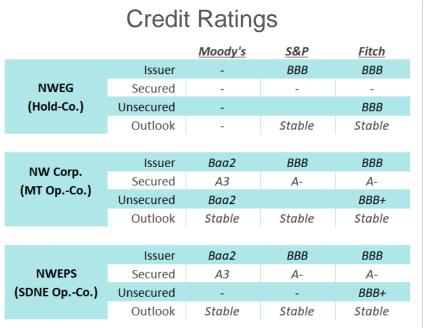
	Rates	Costs	Monthly Bill	
Current Rates	\$32.77	\$19.12	\$51.89	
Proposed Partial Settlement	<u>\$37.26</u>	<u>\$19.37</u>	<u>\$56.63</u>	
\$ Increase (Decrease)	\$4.49	\$0.25	\$4.74	
% Increase (Decrease)	13.7%	<b>1.3%</b>	<b>9.1%</b>	

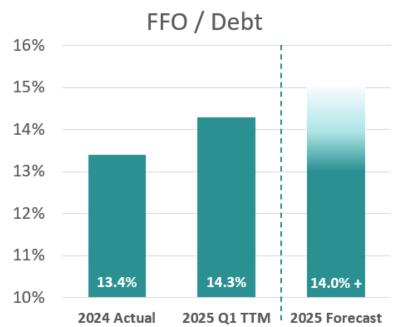
#### Key Dates

 5/23/25: Interim rates remain in place as implemented Dec. 1, 2024 (subject to refund)

• 6/9/25: Hearing Commences

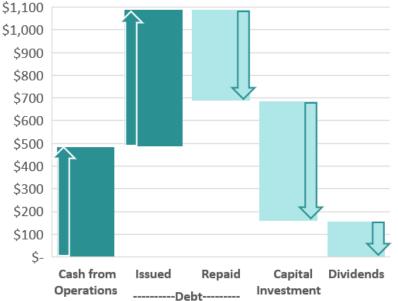
# Credit, Cash Flow, and Financing Plans





FFO: Cash from Operations less Working Capital Adjustments. Debt: Long- & Short-term Debt (including unamortized debt issuance costs and pension liability).





#### Stable Outlook at Moody's, S&P, and Fitch. <u>No equity expected</u> to fund the current \$2.74 billion 5-year capital plan.

Financing plans (targeting a FFO to Debt ratio > 14%) are expected to maintain our current credit ratings. We expect to pay minimal cash taxes into 2028 due to utilization of our NOL's and tax credits. Financing plans are subject to change.

# Strong Growth Outlook

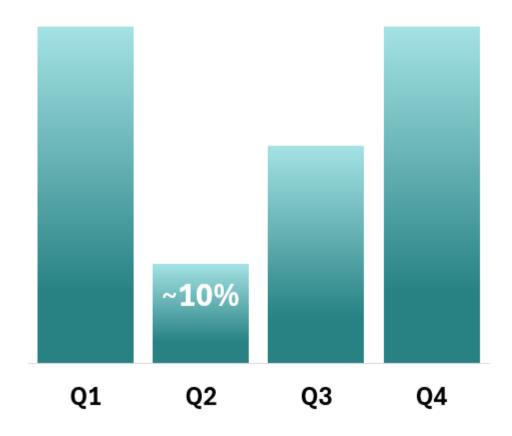
- 2025 EPS guidance expected to be provided following the outcome of our pending Montana rate review
- Affirming long-term growth rates from 2024 base<sup>1</sup>
  - EPS growth of <u>4% to 6%</u>
  - Rate base growth of <u>4% to 6%</u>
  - Continued focus on closing the gap between earned & authorized returns
- No equity expected to fund the current
   5-year | \$2.74 billion capital plan
  - Capital plan sized to be funded by cash from operations, aided by net operating losses, and secured debt
  - Incremental capital opportunities may result in equity financing

#### Expect to maintain FFO / Debt > 14% in 2025 and beyond

 Earnings growth is expected to exceed dividend growth until we return to our targeted 60% to 70% payout ratio

#### Anticipated 2025 EPS Distribution

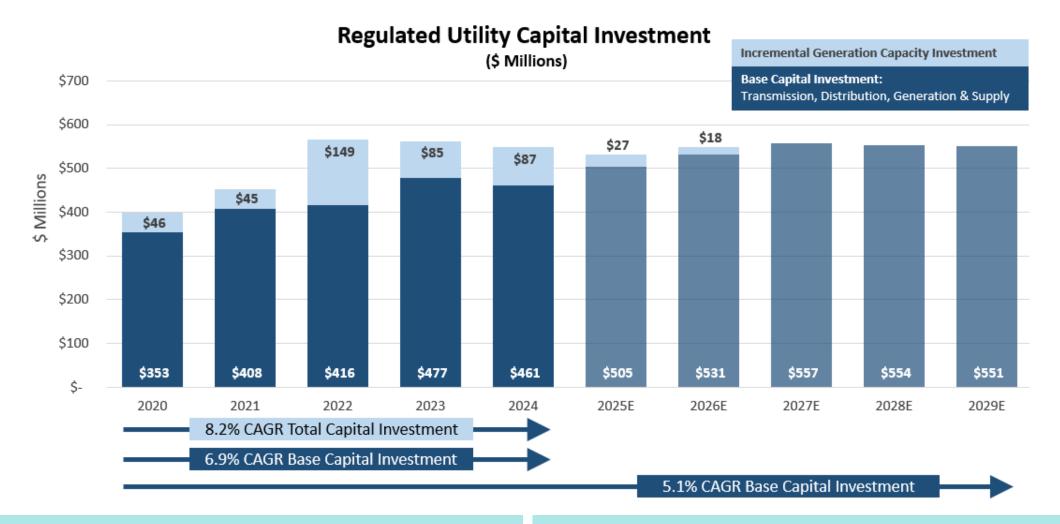
(As a % of Full-Year Non-GAAP Earnings)<sup>2</sup>



<sup>1.)</sup> Based on 2024 Adjusted Diluted Non-GAAP EPS of \$3.40 and estimated rate base of \$5.38 billion. See "Non-GAAP Financial Measures" in appendix.

<sup>2.)</sup> Assumes implementation of new Montana electric and natural gas rates in May 2025 as filed in the settlement agreements.

# Track Record of Growing Capital Investment

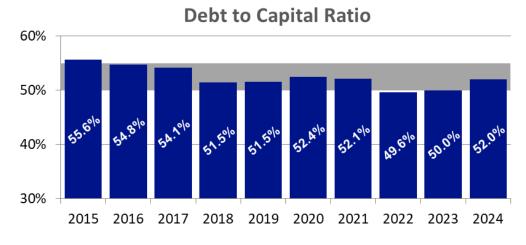


#### \$2.53 Billion invested over the last 5 years\*

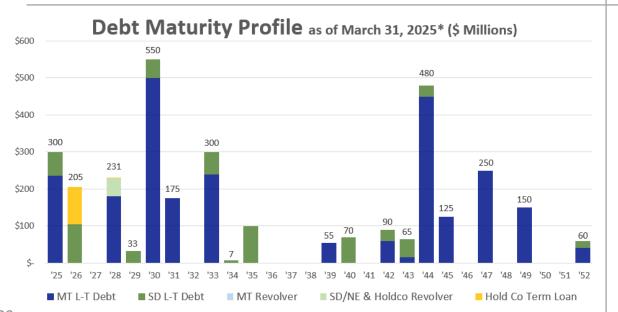
#### \$2.74 Billion forecasted over the next 5 years\*\*

19 \* Historical Capital Investment includes property, plant, and equipment additions and AFUDC Credit, both from our cash flow statement, and change in capital expenditures included in accounts payable.
\*\* See Regulated Utility Five-Year Capital Forecast slide in the appendix for additional detail.

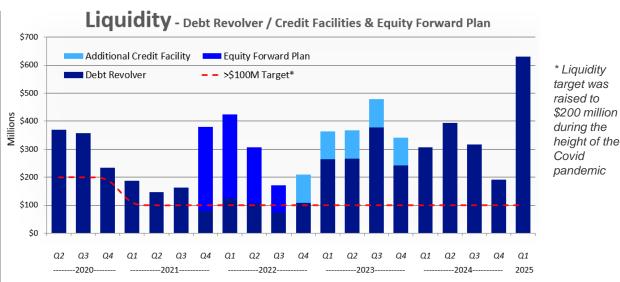
# Solid Balance Sheet



Target: 50% - 55% - Annual ratio based on average of each quarter's debt/cap ratio Excludes Basin Creek capital lease and New Market Tax Credit Financing



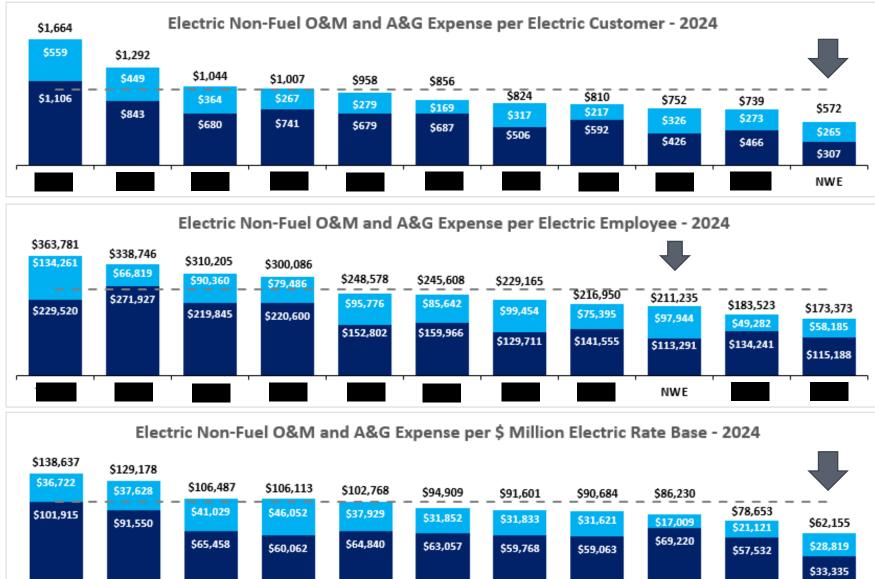
20 \* The graphic above includes \$100 million of First Mortgage Bonds that NWE Public Service (South Dakota) priced on April 2, 2025, with an expected sale date of May 1, 2025 and maturity on May 1, 2035



Investment grade credit ratings, liquidity significantly greater than our \$100 million target, debt to capitalization within our targeted 50%-55% range, and a manageable schedule of debt maturities.

Data as of 3/31/2025.

# Disciplined Expense Program



Per Customer... Per Employee... Per Rate Base...

NorthWestern maintains best-in-class expense efficiency among our regional peers.



Source: FERC Form 1 Reports - 2024 expenses and company filings through S&P Global IQ. Electric Non-Fuel O&M excludes fuel and steam costs for power generation, water costs for hydro operations, and purchased power cost unless identified in company disclosures. Electric employees are allocated by electric rate base weighting to total rate base.

NWE



# **Other Updates**

# Montana Wildfire Bill

#### No Strict Liability:

• Confirms strict liability *cannot* be applied to utility operations related to wildfire

#### **Legal Protections for Providers:**

- Negligence standard based on Montana specific circumstances
- Rebuttable presumption utility acted reasonably if it substantially followed a MPSC approved wildfire mitigation plan where wildfire ignited (Burden of proof rests on plaintiffs)
- 3-year statute of limitations from date of damage

#### Damages:

- Economic: Property damage (market value or restoration) and fire control costs
- Noneconomic: <u>Only</u> if bodily injury or death occurs
- Punitive: <u>Only</u> with clear & convincing evidence of gross negligence or intent

#### Wildfire Mitigation Plans updated every 3 years

HB 490 was passed by the Montana Legislature with broad bipartisan support and has been signed into law. The new law clarifies and limits wildfire-related risks, protecting our customers, communities and investors.



# Transmission Bill

Allows Certificate of Public Convenience & Necessity (CPCN) for electric transmission to be issued by the Montana Public Service Commission (MPSC)

#### Advanced Technology

Includes solutions like advanced conductors to enhance capacity and reduce wildfire risk

#### Approvals

MPSC shall determine within 300 days of application if transmission projects (greater than 69 kV) are in public interest and may grant or deny a CPCN

#### Cost Clarity post CPCN

Within 90 days of application, the MPSC shall issue an order responding to a utilities request for advanced approval of prudent cost recovery.



SB 301 was also passed by the Montana Legislature with broad bipartisan support and signed into law. This new law will provide greater confidence of fair and equitable returns to investors while incentivizing the continued modernization of the grid for our customers and communities.

# Large Load Customers

#### Montana

- Served by overall utility portfolio, which is expected to be long capacity beginning in 2026
- Served from generating portfolio over 60% carbon free
- If data center demand interest develops beyond existing capacity, we will work with the Montana Public Service Commission to structure appropriate tariffs

#### South Dakota

- Significant indications of interest
- Any new large load customers would require incremental capacity
- South Dakota PUC has an established process for large load customers with a deviated rate tariff

- ✓ Confidentially Announced: December 17, 2024
  - Company: Sabey Data Centers
  - Load: 50 MW expected to grow to 250 MW
  - Start Date: Mid-2027
  - Agreement Status: Letter of Intent

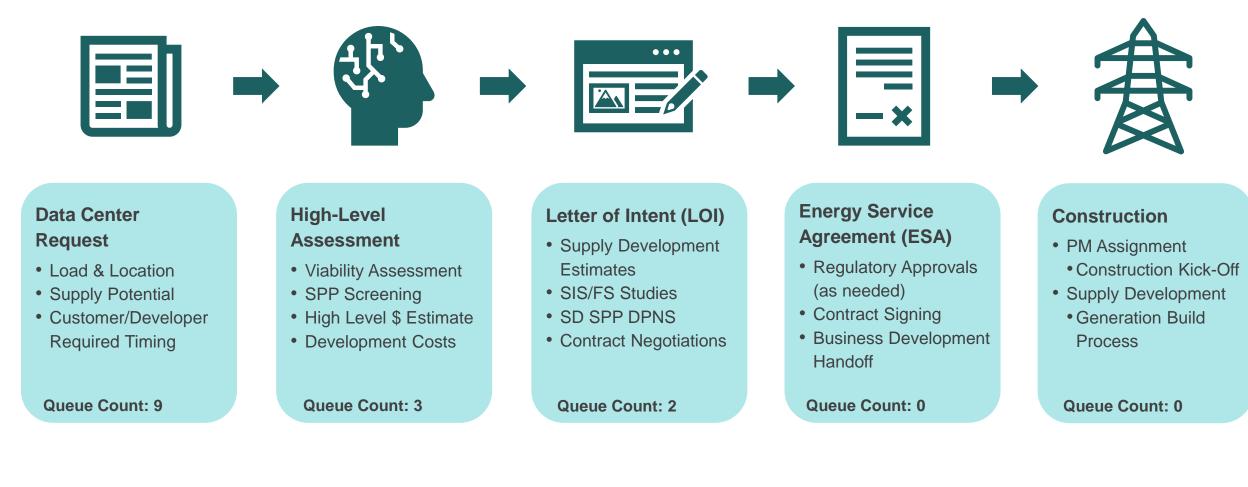
#### Announced: December 19, 2024

- Company: Atlas Power
- Load: 75 MW expected to grow to 150 MW
- Start Date: January 2026
- Agreement Status: Letter of Intent (Existing transmission customer)

#### ✓ Expect to serve under existing Montana tariffs



# Data Center Process (Montana & South Dakota)



FS: Facilities Study SD: South Dakota DPNS: Delivery Point Network Study PM: Project Management

# Regional Transmission Opportunities

#### North Plains Connector (NPC) Consortium Project

- \$3.6 billion, 415-mile, high-voltage direct-current transmission line connecting to Montana's Colstrip substation, bridging the eastern and western U.S. energy grids
- Project awarded \$700M Grid Resilience & Innovation Partnership grant by U.S. Department of Energy <sup>1</sup>
  - \$70.0 million of the award is earmarked for upgrades to the Colstrip Transmission System (of which we are ~30% owner)

In December 2024, NorthWestern announced a memorandum of understanding to own 10% of the North Plains Connector. The project, targeting a 2032 in-service date, strengthens grid reliability and efficiency.

A separate partnership will explore expanding Montana's southwest transmission corridor to bolster reliability, allow for critical import capability, and enhance Western market access.

27

1.) President Trump issued an Executive Order on January 20, 2025, "Unleashing American Energy," directing all federal executive agency heads to review all agency actions implicating energy reliability and affordability or potentially burdening the development of domestic energy resources. This Executive Order has delayed, for up to

90 days, the disbursement of the funds granted by the U.S. Department of Energy for the NPC Consortium project.



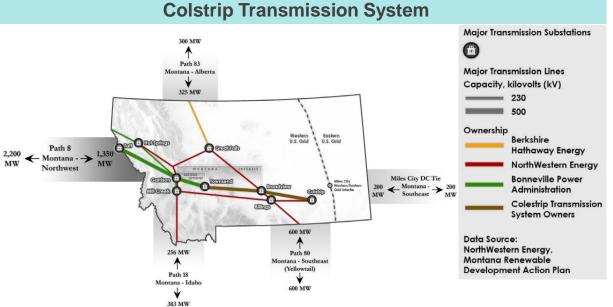
WYOMING

SOUTH DAKOTA

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Preferred Rout

#### North Plains Connector





#### NorthWestern Energy entered into an agreement to acquire Puget Sound Energy's ownership interests in Colstrip Units 3 and 4.

This transaction is in addition to our previously disclosed agreement with Avista to acquire their ownership interest in Colstrip.

Announcement Date: Effective Date:	<u>Avista</u> January 2023 December 31, 2025	Puget Sound July 2024 December 31, 2025	
Generating Capacity:	<b>222 MW</b> (111 MW of each CU 3 & 4)	<b>370 MW</b> (185 MW of each CU 3 & 4)	
Acquisition Price:	\$0.0	\$0.0	

The no-cost acquisition will allow us to leverage existing infrastructure in Montana that is available when our customers need energy the most at an affordable cost.

Similar to the previously disclosed Avista agreement, the Puget acquisition is subject to customary conditions and approvals, including approval from the FERC. NorthWestern will have the right to exercise Avista's and Puget Sound's votes with respect to capital expenditures between now and 2025 with both Avista and Puget Sound responsible for its pro rata share. Avista and Puget Sound will retain their respective existing environmental and decommissioning obligations through life of plant.





#### Reliability

NorthWestern has considerable low-cost wind and solar generation on our system today, but that generation is variable. Colstrip's generation provides power for our customers when the wind isn't blowing and the sun isn't shining.

#### Affordability

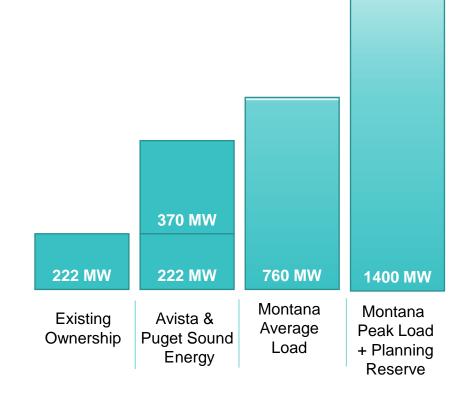
As other states require a transition away from coal resources at a pace faster than is feasible in Montana, this no-cost acquisition allows our customers to transition to a cleaner energy future at a pace that works for Montanans.

#### Sustainability

Colstrip is a dependable bridge to a cleaner energy future, which could ultimately include new lower- or no-carbon emitting resources such as gas-fired generation, small modular nuclear reactors, longduration storage or other technologies, which we believe could be located in the Colstrip area. But this will take time, and we will not sacrifice service reliability during the transition.

# Incremental Colstrip Capacity

- No cost acquisition of incremental Colstrip ownership allows us to reliably and affordably serve existing customers
  - Provides energy independence & improves system reliability / integrity
  - Moves portfolio from short capacity position to long capacity
  - Maintains affordability while insulating customers from volatile capacity and energy market pricing
- Increased ownership (from 15% to 55%) is expected to protect existing interest and provide Montana control to keep the plant open beyond Washington and Oregon mandated closure deadlines
- Significant capacity surplus provides opportunity for new large-load customers, spreading fixed costs over more kilowatt-hours, lowering and stabilizing the cost per unit for all our customers



NorthWestern's planned <u>no cost</u> <u>acquisition</u> of 592 MW of additional Colstrip capacity supports the integration of large-load customers, delivering substantial benefits to our customers, communities, and investors.

# Colstrip Facility Ownership Overview

				Announced January 16, 2023			Announced July 30, 2024 2026 Exit Agreement		
	Current	t Colstrip	2026 Exit Agreement						
		<b>p Structure</b> awatts)		111 MW of both Units 3 & 4 transfer from Avista → NorthWestern			185 MW of both Units 3 & 4 transfer from <b>PSE → NorthWestern</b>		
-	Unit 3	Unit 4		Unit 3	Unit 4		Unit 3	<u>Unit 4</u>	
Avista	111	111 —							
NorthWestern		222	\	→ 111	333		→ 296	518	
PacifiCorp	74	74		74	74	/	74	74	
Portland	148	148		148	148	/	148	148	
Puget	185	185		185	185 —				
Talen	222			222			222		
Total	740	740		740	740		740	740	
	Unit 3	Unit 4		Unit 3	Unit 4		Unit 3	Unit 4	
Avista	15%	15% —							
NorthWestern		30%	\	> 15%	45%		—> 40%	70%	
PacifiCorp	10%	10%		10%	10%	/	10%	10%	
Portland	20%	20%		20%	20%	/	20%	20%	
Puget	25%	25%		25%	25% —				
Talen	30%			30%			30%		
Total	100%	100%		100%	100%		100%	100%	

### 55%

In January 2026, we will own 55% of Colstrip Units 3 &4.

This allows us to guide investments in operation and maintenance in providing ondemand, 24/7 <u>cost-effective</u> generation for our Montana customers until a viable equivalent, carbon-free energy resource is available.

# Energy West / Cut Bank Natural Gas Acquisition

Transaction Highlights	<ul> <li>Two natural gas LDC's in Montana: Energy West Montana ("EWM") and Cut Bank Gas Co. ("CBG 33,000 customers in Great Falls area, West Yellowstone and Cut Bank communities</li> <li>EWM's and CBGC's currently authorized rates will remain until our next natural gas rate review</li> </ul>	GC") from Hope Utilities
Purchase Price	<ul> <li>Asset purchase price of \$39 million*, subject to a number of customary closing conditions</li> </ul>	
Approvals and Timing	<ul> <li>Expected close on July 1, 2025</li> <li>Montana Public Service Commission approved acquisition consistent with Settlement Agreement on May 13, 2025</li> </ul>	ENERGY
Customers	<ul> <li>Opportunity to acquire assets strategically located within our service territory</li> <li>Consistent with focus on growing our existing regulated utility business</li> </ul>	WEST
Communities	<ul> <li>Expands and reinforces NorthWestern's commitment to Montana, its communities and residents</li> <li>Opportunity to expand NorthWestern's charitable and economic development impact</li> </ul>	
Employees	<ul> <li>EWM and CBGC employees offered employment with NWE</li> <li>NorthWestern remains committed to competitive pay, benefits and opportunity for advancement</li> </ul>	
Investors	<ul><li>Regulated distribution assets within our existing geography</li><li>Expected to be earnings and credit neutral</li></ul>	4

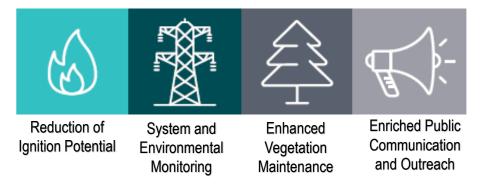
NWE Natural Gas Service Territory

Energy West Service Territory

Cut Bank Service Territory

\* Approximately 1.5x estimated 2024 ending Property, Plant, & Equipment balance

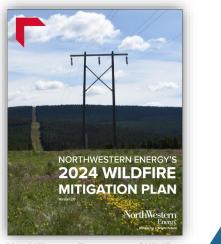
# Montana Wildfire Mitigation Plan



- ✓ Comprehensive summary of robust wildfire mitigation activities
- Expect to update plan with each electric rate review filing
- Deferral treatment for wildfire costs beyond amounts authorized in rates (up to \$95 million over 5 years)
- ✓ Key elements of the plan, driven by risk analysis include:
  - Situational Awareness Vegetation Management
  - Operational Practice Public Communication
  - System Preparedness

#### Minimal exposure to Tier 1\* wildfire risk

**5.9%** of Distribution System line miles**7.3%** of Transmission System line miles



NorthWesternEnergy.com/Wildfire

Situational Awareness to Inform Operational Decision Making

**PSPS** 

Enhanced

**Powerline** 

Safety Settings

Grid Hardening, Vegetation Management, and Technology Deployment

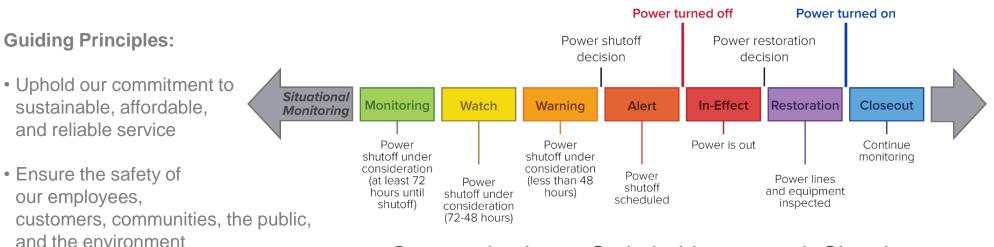
#### **Operational Wildfire Defense Strategies Hierarchy**

Public Safety Power Shutoff (PSPS) considerations include environmental conditions, system performance, and mitigating any potential impacts of an outage to customers and emergency services.

\* Tier 1 includes both High System & High Environmental risk. See slide "Wildfire Risk Assessment" in the appendix for additional details.

# Montana Public Safety Power Shutoff Plan

#### **PSPS** Decision Process



#### Communication to Stakeholders at each Situation

- Maintain a robust situational awareness strategy for monitoring and quantifying conditions and risks
- Follow a disciplined operational strategy for executing PSPS events
- Adhere to a consistent communication strategy to ensure that communications are clear, timely, and accurate





Weather / Environment + System Performance +Customer / Community Impact = Determines PSPS Event



### Conclusion

Pure Electric & Gas Utility

Solid Utility Foundation Best Practices Corporate Governance

Attractive Future Growth Prospects

Strong Earnings & Cash Flows



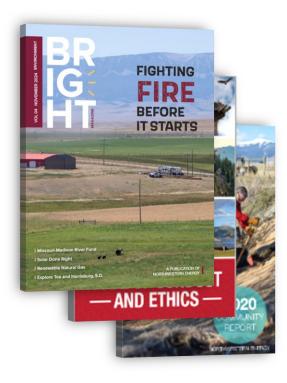
# Appendix

#### Appendix Corporate Sustainability

#### **Environmental**



#### **Social**

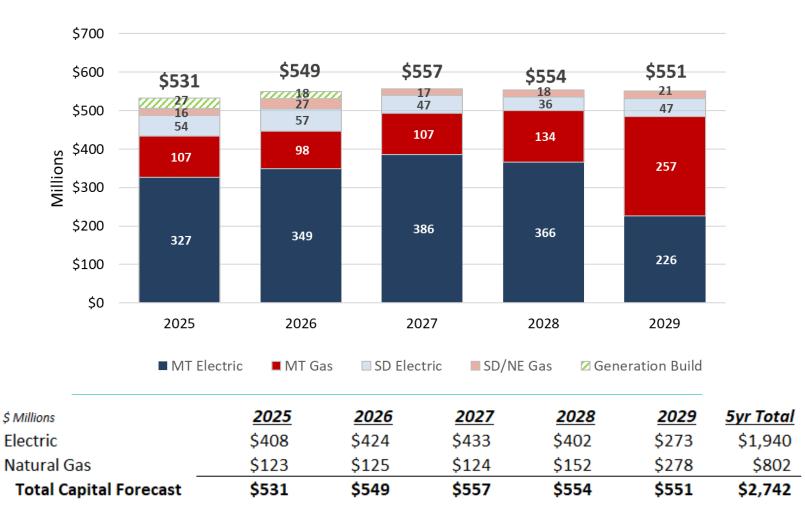


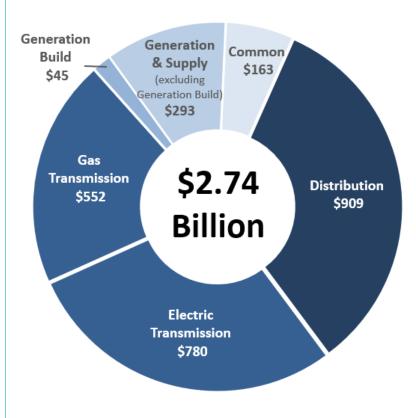
#### Governance



These eight publications provide valuable insight into NorthWestern Energy's Sustainability practices. The Sustainability Report includes Sustainability Accounting Standards Board (SASB) and Task Force on Climate-Related Financial Disclosures (TCFD) aligned reporting.

## Appendix Regulated Utility Five-Year Capital Forecast (millions)





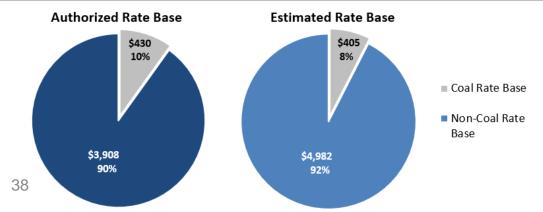
#### 11% increase in 5-year capital investment plan \$2.74 billion of highly-executable and low-risk critical capital investment

# Rate Base & Authorized Return Summary

Estimate as of 12/31/2024

	Implementation	Authorized	Year-End Estimated Rate Base	Authorized Overall	Authorized	Authorized
Jurisdiction and Service	Implementation Date	Rate Base (millions)	(millions)	Rate of Return	Return on Equity	Equity Level
Montana electric delivery and production <sup>(1)</sup>	November 2023	\$ 2,565.5	\$ 3,330.9	6.72%	9.65%	48.02%
Montana - Colstrip Unit 4	November 2023	\$ 276.9	\$ 257.8	8.25%	10.00%	50.00%
Montana natural gas delivery and production <sup>(2)</sup>	November 2023	\$ 582.8	\$ 814.8	6.67%	9.55%	48.02%
Total Montana		\$ 3,425.2	\$ 4,403.5			
South Dakota electric <sup>(3)</sup>	January 2024	\$ 791.8	\$ 813.1	6.81%	n/a	n/a
South Dakota natural gas <sup>(3)(4)</sup>	December 2024	\$ 96.2	\$ 117.6	6.91%	n/a	n/a
Total South Dakota		\$ 888.0	\$ 930.7			
Nebraska natural gas <sup>(3)(4)</sup>	December 2007	\$ 24.3	\$ 52.5	8.49%	10.40%	n/a
Total NorthWestern Energy		\$ 4,337.5	\$ 5,386.7			

(1) The revenue requirement associated with the FERC regulated portion of Montana electric transmission and ancillary services are included as revenue credits to our MPSC jurisdictional customers. Therefore, we do not separately reflect FERC authorized rate base or authorized returns. (2) The Montana gas revenue requirement includes a step down which approximates annual depletion of our natural gas production assets included in rate base. (3) For those items marked as "n/a," the respective settlement and/or order was not specific as to these terms. (4) In June 2024, we filed a South Dakota natural gas rate review filing (2023 test year) with the SDPUC and a Nebraska natural gas rate review filing (2023 test year) with the NEPSC.



#### **Coal Generation Rate Base as a percentage of Total Rate Base**

Revenue from coal generation is not easily identifiable due to the use of bundled rates in South Dakota and other rate design and accounting considerations. However, NorthWestern is a fully regulated utility company for which rate base is the primary driver of earnings. The data to the left illustrates that NorthWestern only derives approximately 8-10% of earnings from its jointly owned coal generation rate base.

## Appendix 2024 System Statistics



#### **Owned Energy Supply**

Electric (MW)	MT	SD	Total
Base load coal	222	210	432
Wind	51	80	131
Hydro	467	-	467
Natural gas	325	118	443
Other resources	-	12	12
	1,065	420	1,485
Natural Gas (Bcf)	<u>MT</u>	<u>SD</u>	<u>Total</u>
Proven reserves	28.2	-	28.2
Annual production	2.6	-	2.6
Storage	17.9	-	17.9



#### Transmission

Trans for Others	МТ	SD	Total			
Electric (GWh)	14,943	23	14,966			
Natural Gas <mark>(</mark> Bcf)	50	35	85			
System (miles)	<u>MT</u>	<u>SD</u>	<u>Total</u>			
Electric	6,596	1,349	<i>7,9</i> 45			
Natural gas	2,133	55	2,188			
Total	8,729	1,404	10,133			



#### **Distribution**

Demand	MT	SD / NE	Total
Daily MWs	759	200	<u>959</u>
Peak MWs	1,300	325	1,625
Annual GWhs	6,650	1,750	8,400
Annual Bcf	22	10	32
Customers	MT	<u>SD / NE</u>	<u>Total</u>
Electric	413,400	65,300	478,700
Natural gas	214,500	93,800	308,300
Total	627,900	159,100	787,000
System (miles)	MT	<u>SD/NE</u>	<u>Total</u>
Electric	18,794	2,386	21,180
Natural gas	5,221	2,626	7,847

24,015

Total

5,012

29,027

Note: Statistics above are as of 12/31/2024

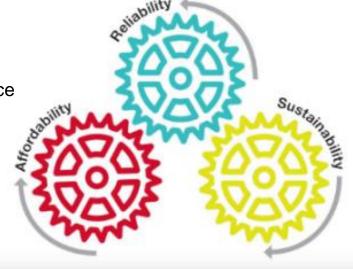
(1) Nebraska is a natural gas only jurisdiction

(2) Dave Gates Generating Station (DGGS) in Montana is a 150 MW nameplate facility but consider it a 105 MW (60 MW FERC & 45MW MPSC jurisdictions) peaker

## Appendix Our Net-Zero Vision



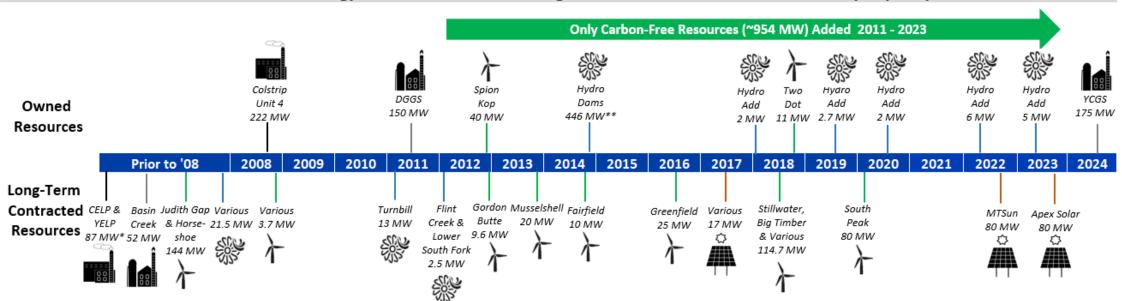
Over the past 100 years, NorthWestern Energy has maintained our commitment to provide customers with reliable and affordable electric and natural gas service while also being good stewards of the environment. We have responded to climate change, its implications and risks, by increasing our environmental sustainability efforts and our access to clean energy resources. But more must be done. We are committed to achieving net zero emissions by 2050.



- Committed to achieving net-zero by 2050 for Scope 1 and 2 emissions
- Must balance Affordability, Reliability and Sustainability in this transition
- No new carbon emitting generation additions after 2035
- Pipeline modernization, enhanced leak detection and development of alternative fuels for natural gas business
- Electrify fleet and add charging infrastructure
- Carbon offsets likely needed to ultimately achieve net-zero
- Please visit <u>www.NorthWesternEnergy.com/NetZero</u> to learn more about our Net Zero Vision.

## **Timeline of Montana Generation Portfolio**

NorthWestern Energy - Montana Owned & Long-Term Contracted Electric Portfolio by Capacity



\* Federally mandated Qualifying Facilities contracts with CELP (Colstrip Energy Limited Partnership) and YELP (Yellowstone Energy Limited Partnership) expire in 2024 and 2028, respectively. \*\* Excludes 194 MW Kerr Dam which was purchased and subsequently transferred to the Salish & Kootenai Tribes in 2015.

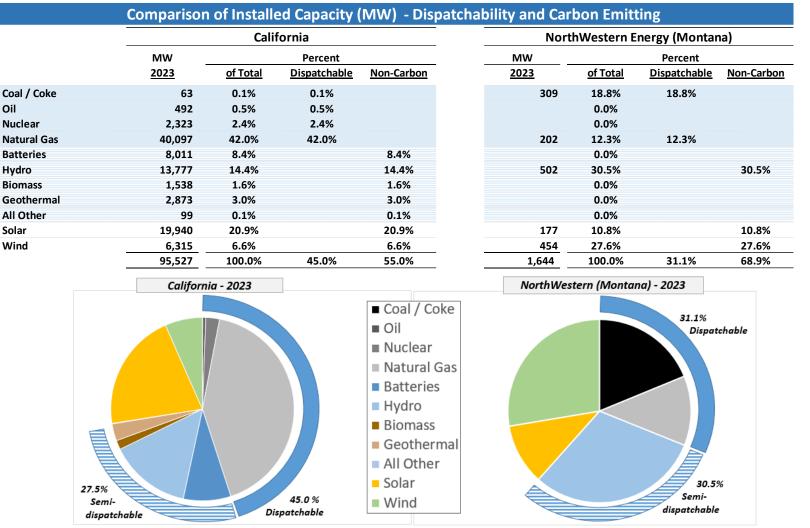


NorthWestern Energy Montana - Cumulative Timeline of Owned and Long-Term Contracted Electric Resources

Since 2011, we have added approximately 1,129 MW, both owned and long-term contracted, to our generation portfolio, of which 954 MW (~84%) is from carbon-free resources.

Appendix

## Appendix Comparison of Installed Capacity

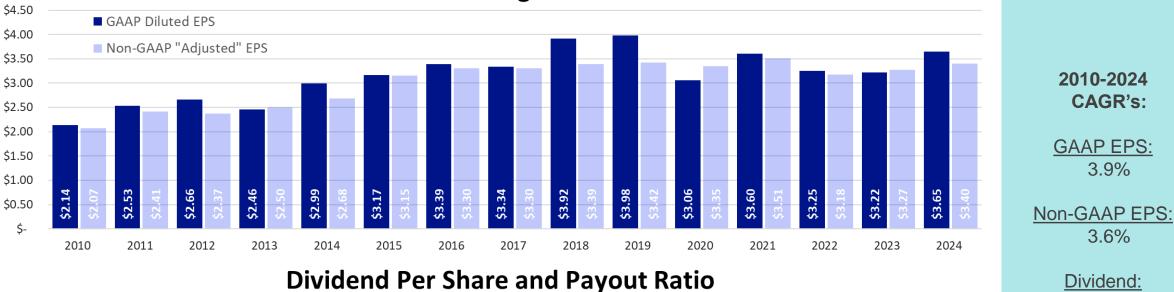


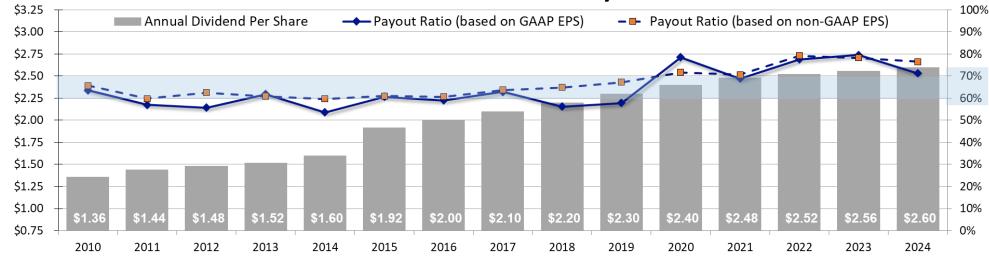
Source: ElA.gov – 2023 Form ElA-860 Data -Schedule 3 for calendar year 2023

California is dealing with significant capacity issues DESPITE having a <u>greater amount of dispatchable</u> <u>generation</u> and <u>fewer renewables</u> than NorthWestern Energy in Montana (as a percentage of the total).

## Appendix EPS & Dividend History

### **Diluted Earnings Per Share**

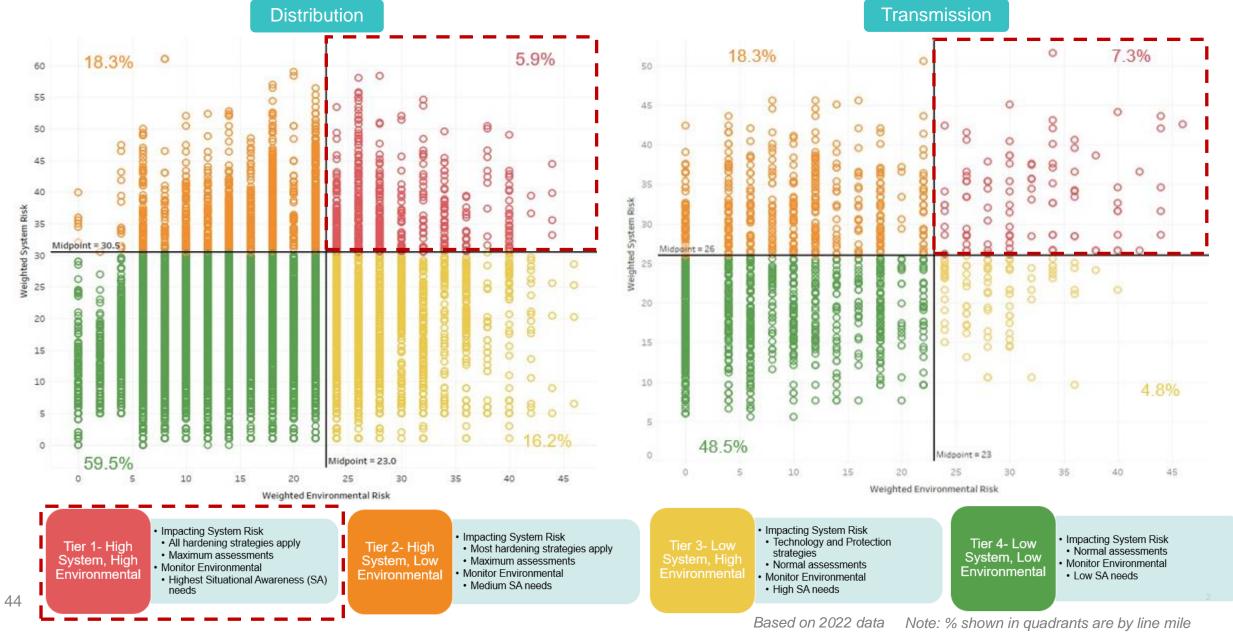




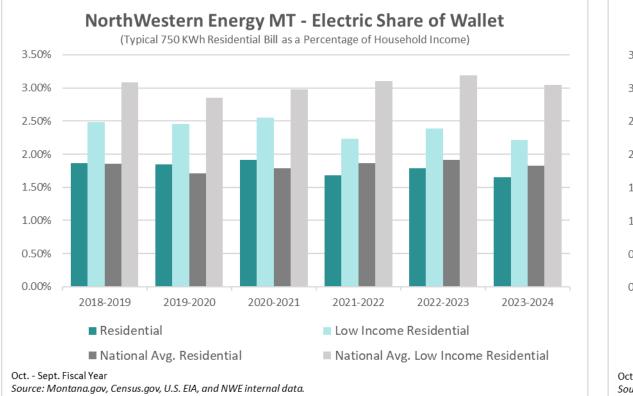
See appendix for "Non-GAAP Financial Measures"

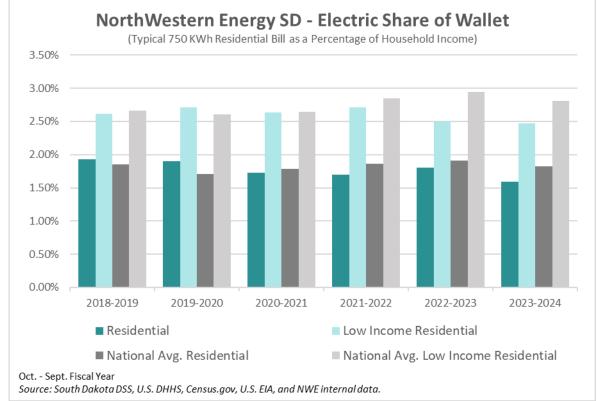
4.7%

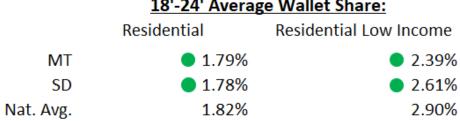
## Appendix Wildfire Risk Assessment





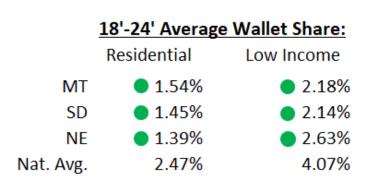


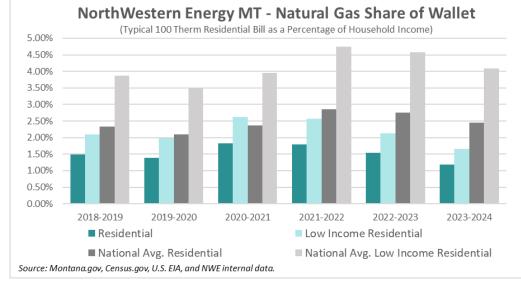




#### 18'-24' Average Wallet Share:

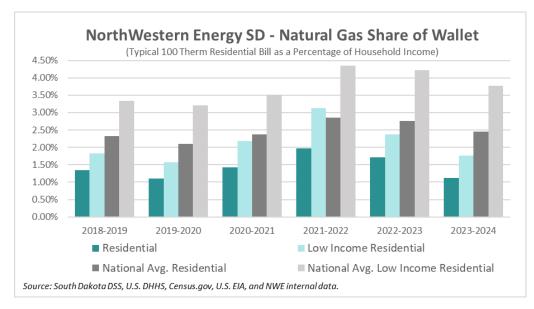
## Appendix Natural Gas Wallet Share

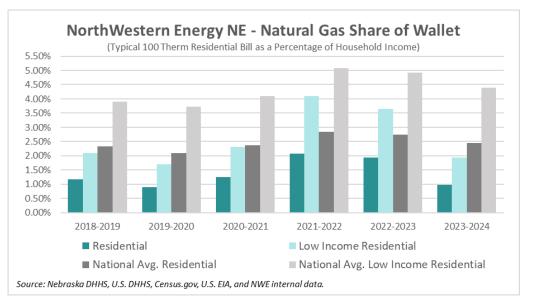




Note: Montana typical bill is based on 65 therms which translates to ~0.50% lower wallet share than pictured. For consistency with South Dakota and Nebraska, 100 therms is used for Montana in this illustration.







## Appendix Experienced and Engaged Board of Directors











## Appendix Strong Executive Team



Bleau LaFave VP – Asset Management & Business Development

Joined company in 1994, current position since 2023 (formerly Director of Long-Term Resources '12-'23) Jason Merkel VP - Distribution Joined company in 1993, current position since 2022 Bobbi Schroeppel VP – Customer Care, Communications, & Human Resources Joined company in 1998, current position since 2002

Jeanne Vold VP - Technology

Joined company in 1999, current position since 2021 (formerly Business Technology Officer '12-'21)

## Appendix Our Commissioners

7		
3		

		<u>Began</u>	<u>Term</u>
Name	<u>Party</u>	<u>Serving</u>	<u>Ends</u>
Brad Molnar (President)	R	Jan-25	Jan-29
Jennifer Fielder (Vice President)	R	Jan-21	Jan-29
Annie Bukacek	R	Jan-23	Jan-27
Jeff Welborn	R	Jan-25	Jan-29
Randy Pinocci	R	Jan-23	Jan-27

Montana Public Service Commission

#### Commissioners are elected in statewide elections from each of five districts. Leadership positions are elected by fellow Commissioners. Commissioner term is four years, Chairperson term is two years.

#### South Dakota Public Utilities Commission

	- days	-

	<u>Name</u>	<u>Party</u>	<u>Began</u> Serving	<u>Term</u> Ends	Commissioners are elected in statewide elections.
Kristie Fiege	n (Chair)	R	Aug-11	Jan-31	Chairperson is elected by
Gary Hansor	n (Vice Chair)	R	Jan-03	Jan-27	fellow Commissioners.
Chris Nelson		R	Jan-11	Jan-29	Commissioner term is six
					years, Chairperson term is one

#### Nebraska Public Service Commission

Tin
Kev
Eric
Chr
Dai

		<u>Began</u>	<u>Term</u>
<u>Name</u>	<u>Party</u>	<u>Serving</u>	<u>Ends</u>
m Schram (Chair)	R	Jan-07	Jan-31
evin Stocker (Vice Chair)	R	Jan-23	Jan-29
ic Kamler	R	Jan-23	Jan-29
nristian Mirch	R	Jan-23	Jan-27
an Watermeier	R	Jan-19	Jan-31

Commissioners are elected in statewide elections. Chairperson is elected by fellow Commissioners. Commissioner term is six years, Chairperson term is one year.

year.

#### Montana – two new commissioners elected, one re-elected.

Brad Molnar (R) elected as District 2 commissioner and MPSC President. Molnar previously served on the MPSC from 2004-2012.

Jeff Welborn (R) elected as District 3 commissioner. Welborn served in the MT legislature from 2008-2025.

Jennifer Fielder (R) re-elected as District 4 commissioner and MPSC Vice President.

#### South Dakota – one commissioner re-elected.

Kristie Fiegen (R) re-elected as commissioner and SDPUC Chairperson.

#### Nebraska – two commissioners re-elected.

Dan Watermeier (R) re-elected as District 1 commissioner.

Tim Schram (R) re-elected as District 3 commissioner and elected as NPSC Chair.

## Appendix Non-GAAP Financial Measures

Pre-Tax Adjustments (\$ Millions)	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Reported GAAP Pre-Tax Income	\$ 181.2	\$ 156.5	\$ 176.1	\$ 178.3	\$ 182.2	\$ 144.2	\$ 190.2	\$ 182.4	\$ 201.6	\$ 214.7
Non-GAAP Adjustments to Pre-Tax Income:										
Weather	13.2	15.2	(3.4)	(1.3)	(7.3)	9.8	1.1	(8.9)	4.3	10.6
Lost revenue recovery related to prior periods	-	(14.2)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlement	(20.8)	-	-	-	-	-	-	-	-	-
QF liability adjustment	6.1	-	-	(17.5)	-	-	(6.9)	-	-	-
Electric tracker disallowance of prior period costs	-	12.2	-	-	-	9.9	-	-	-	-
Income tax adjustment	-	-	-	9.4	-	-	-	-	-	-
Community Renewable Energy Project Penalty	-	-	-	-	-	-	-	2.5	-	(2.3
Impairment of Alternative Energy Storage Investment	-	-	-	-	-	-	-	-	-	4.2
Adjusted Non-GAAP Pre-Tax Income	\$ 179.7	\$ 169.7	\$ 172.7	\$ 168.9	\$ 174.9	\$ 163.9	\$ 184.4	\$ 176.0	\$ 205.9	\$ 227.2
Tax Adjustments to Non-GAAP Items (\$ Millions)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
GAAP Net Income	\$ 151.2	\$ 164.2	\$ 162.7	\$ 197.0	\$ 202.1	\$ 155.2	\$ 186.8	\$ 183.0	\$ 194.1	\$ 224.1
Non-GAAP Adjustments Taxed at 38.5% (12'-17') and 25.3% (18'-current):										
Weather	8.1	9.3	(2.1)	(1.0)	(5.5)	7.3	0.8	(6.6)	3.2	7.9
Lost revenue recovery related to prior periods	-	(8.7)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlement	(12.8)	-	-	-	-	-	-	-	-	-
QF liability adjustment	3.8	-	-	(13.1)	-	-	(5.2)	-	-	-
Electric tracker disallowance of prior period costs	-	7.5	-	-	-	7.4	-	-	-	-
Income tax adjustment	-	(12.5)	-	(12.8)	(22.8)	-	-	-	-	-
Community Renewable Energy Project Penalty	-	-	-	-	-	-	-	2.5	-	(2.3
Previously claimed AMT credit	-	-	-	-	-	-	-	-	3.2	-
Release of Unrecognized Tax Benefit	-	-	-	-	-	-	-	-	(3.2)	(16.9
Impairment of Alternative Energy Storage Investment	-	-	-	-	-	-	-	-	-	3.1
Natural Gas Safe Harbor Method Change	-	-	-	-	-	-	-	-	-	(7.0
Non-GAAP Net Income	\$ 150.3	\$ 159.8	\$ 160.6	\$ 170.1	\$ 173.8	\$ 169.9	\$ 182.4	\$ 178.9	\$ 197.3	\$ 208.9
Non-GAAP Diluted Earnings per Share	2015	2016	2017	2018	<u>2019</u>	2020	2021	2022	<u>2023</u>	2024
Diluted Average Shares (Millions)	47.6	48.5	48.7	50.2	50.8	50.7	51.9	56.3	60.4	61.4
Reported GAAP Diluted Earnings per Share	\$ 3.17	\$ 3.39	\$ 3.34	\$ 3.92	\$ 3.98	\$ 3.06	\$ 3.60	\$ 3.25	\$ 3.22	\$ 3.65
Non-GAAP Adjustments:										
Weather	0.17	0.19	(0.04)	(0.02)	(0.11)	0.14	0.01	(0.11)	0.05	0.13
Lost revenue recovery related to prior periods	-	(0.18)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlementments & recoveries	(0.27)	-	-	-	-	-	-	-	-	-
QF liability adjustment	0.08	-	-	(0.26)	-	-	(0.10)	-	-	-
Electric tracker disallowance of prior period costs	-	0.16	-	-	-	0.15	-	-	-	-
Income tax adjustment	-	(0.26)	-	(0.25)	(0.45)	-	-	-	-	-
Community Renewable Energy Project Penalty	-	-	-	-	-	-	-	0.04	-	(0.04
Previously claimed AMT credit	-	-	-	-	-	-	-	-	0.05	-
Release of Unrecognized Tax Benefit	-	-	-	-	-	-	-	-	(0.05)	(0.28
Impairment of Alternative Energy Storage Investment	-	-	-	-	-	-	-	-	-	0.05
Natural Gas Safe Harbor Method Change	-	-	-	-		-	-	-	-	(0.11
Non-GAAP Diluted Earnings per Share	\$ 3.15	\$ 3.30	\$ 3.30	\$ 3.39	\$ 3.42	\$ 3.35	\$ 3.51	\$ 3.18	\$ 3.27	\$ 3.40

## Appendix Non-GAAP Financial Measures

This presentation includes financial information prepared in accordance with GAAP, as well as other financial measures, such as Utility Margin, Adjusted Non-GAAP pretax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS that are considered "non-GAAP financial measures." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP.

We define Utility Margin as Operating Revenues less fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion) as presented in our Consolidated Statements of Income. This measure differs from the GAAP definition of Gross Margin due to the exclusion of Operating and maintenance, Property and other taxes, and Depreciation and depletion expenses, which are presented separately in our Consolidated Statements of Income. A reconciliation of Utility Margin to Gross Margin, the most directly comparable GAAP measure, is included in this presentation.

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

Management also believes the presentation of Adjusted Non-GAAP pre-tax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS is more representative of normal earnings than GAAP pre-tax income, net income and EPS due to the exclusion (or inclusion) of certain impacts that are not reflective of ongoing earnings. The presentation of these non-GAAP measures is intended to supplement investors' understanding of our financial performance and not to replace other GAAP measures as an indicator of actual operating performance. Our measures may not be comparable to other companies' similarly titled measures.



# Delivering a bright future

